

**Resolution 2024-2  
of the  
Board of Fire Commissioners  
of the  
Town of Clayton Fire District**

**RESOLUTION OF SOLE SOURCE**

WHEREAS, pursuant to Opinion of the State Comptroller 83-67, competitive bidding is not required when there is in fact only one source, at the time the contract is entered into, from which to acquire goods or services.

WHEREAS, the Board of Fire Commissioners of the Town of Clayton Fire District at its regularly held meeting on the 13<sup>th</sup> day of February, 2024 has determined Jerome Fire Equipment Co Inc to be a sole source provider of MSA SCBA, SCBA accessories, Thermal Imaging Cameras, and TIC accessories on the basis of exclusivity as established by MSA Safety Co.

NOW, THEREFORE, BE IT RESOLVED, that the Board of Fire Commissioners of the Town of Clayton Fire District approved to accept Jerome Fire Equipment Co Inc as a sole source vendor of MSA SCBA, SCBA accessories, Thermal Imaging Cameras, and TIC accessories on the basis of exclusivity as established by MSA Safety Co,

The adoption of the foregoing resolution was duly put to a vote and upon roll call was as follows:

Justin Taylor	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Raymond Lowe	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Scott Johnson	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Peter Orvis	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Robert Haver	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Jeffrey Dickey	Yes <input checked="" type="checkbox"/>	No <input type="checkbox"/>
Hal Matthews	Yes <input type="checkbox"/>	No <input type="checkbox"/> — EXCUSED

**Dated February 13, 2024**

**Certification**

I, Lucianne LaPierre Secretary/Treasurer of the Town of Clayton Joint Fire District, do hereby certify that the above resolution was adopted at a regular meeting of the Joint Fire District of the Town of Clayton held on February 13, 2024 and it's on file and of record, and that said resolution has not been altered, amended or revoked and is in full force and effect.

**Lucianne LaPierre, Secretary/Treasurer**



January 16, 2024

**MSA Corporate Center**  
1000 Cranberry Woods Drive  
Cranberry Township, PA 16066  
800.MSA.2222  
[www.MSAnet.com](http://www.MSAnet.com)

To Whom It May Concern:

This letter confirms that Jerome Fire Equipment Co Inc is the sole authorized distributor of MSA SCBA, SCBA accessories, Thermal Imaging Cameras and TIC accessories for the Municipal Fire Service Market for the following counties in the State of New York: Cayuga County, Chenango County, Cortland County, Herkimer County, Jefferson County, Lewis County, Madison County, Oneida County, Onondaga County, Oswego County, and Saint Lawrence County.

By way of background, in the fire service / first responder markets, MSA imposes specific requirements upon our distributors, which can result in a small number of distributors authorized to call upon a particular region. We impose these requirements because the equipment we manufacture and sell requires the involvement of partners with special knowledge, training and experience. Accordingly, MSA's distributors are obligated to acquire and maintain extensive knowledge, training, and experience necessary to properly educate, assist and service our end user customers before, during and after the sale. MSA's fire service / first responder distributor qualification requirements are likewise intended to ensure the highest possible end user customer experience.

If you desire additional information about MSA, its product lines, or channel partners, please do not hesitate to contact me. Thank you for your interest in our products.

Sincerely,

A handwritten signature in cursive script that reads "Scott McGuire".

Scott McGuire  
North American Sales Channels Specialist  
Phone: 724-742-8028  
Email: [scott.mcguire@MSAsafety.com](mailto:scott.mcguire@MSAsafety.com)



# Jerome Fire Equipment Co., Inc.

21 Caughdenoy Road, Clay, NY 13041  
5-699-5288

Free: 800-699-4533  
Fax: 315-699-8895

Phone:  
Toll-

Date: 12/27/2023

Attn: Chief Josh Reome  
Clayton Fire District

Quoted by: Brian Quinn  
Email: bquinn@jeromefire.com

Description	Quantity	Price Each	Total
MSA - PN-10214747 - Lunar TIC	5	\$2,850.00	\$ 14,250.00
MSA - PN-10203941 - Lunar Retractor	5	\$95.00	\$ 475.00
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
			\$ -
<b>Product Returns may be subject to a 25% restocking fee.</b>			
Plus Shipping			\$ -
		<b>TOTAL</b>	\$ 14,725.00

Thank you for the opportunity to submit this proposal. Due to widespread volatility in market conditions as it relates to unpredictable and uncontrollable pricing surcharge increases from product and parts suppliers, this quote is **valid for 15 days**. If you should need additional time to consider the proposal beyond 15 days, please contact us for an updated quote. If there are any questions, please do not hesitate to call.

Thank you,

Brian Quinn  
Jerome Fire Equipment